

REP: TEL# 703 528 7800  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
MOD# 4: UNAPPROVED REV #2 \$\$\$ FROM REP NOV1/12 15.25  
ORDER WORKSHEET ORDER WORKSHEET \*\*CHANGES\*\* \*\*\* WFTV-TV \*\*\*

FAX# 703 528 7880  
BUYER NAME EMILY MILHOAN  
SALES PRSN WA- JOE KNAUER  
CLASS: NATL. LOCAL REGIONAL  
DATE NOV1/12 15.25

ADV # \_\_\_\_\_ ADV. NAME ISS/AMER. CROSSROADS  
AGY # \_\_\_\_\_ AGY. NAME CROSSROADS MEDIA LLC  
66 CANAL CENTER PLAZA, SUITE 555  
ALEXANDRIA, VA 22314

ORDER # \_\_\_\_\_ CONTRACT # 6228191  
PRDCT AMERICAN CROSSROADS EST#694 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT30/12 NOV5/12 WK-1  
CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_

REP:  
TO LENA  
FR JULIE  
OKD M10  
PLS CFM, THX 11/1

STA:

CON CM \*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*  
AMERICAN CROSSROADS

:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE : START : END :SPTS: WEEK : DAYS :TOTAL:  
:LINE#:  
AGENCY ADVERTISER CODE = AGENCY EST# = 694  
AGENCY PRODUCT CODE =

PROGRAM :	TIME PERIOD	LGTH	SEC	RATE	START	END	SPTS	WEEK	DAYS	TOTAL	SPTS:
64 S	1000P-1100P	30		\$4,000.00	11/2	11/2	0		0		
78 A	1100P-1135P	30		\$4,000.00	11/2	11/2	1		FRI		1

PROGRAM : NEWS  
ORD COM1: WE CAN OFFER  
THIS IS A MAKE-GOOD FOR NOV2 ON LINE-64 FOR 1 SPOT/WK

FAX# 703 528 7880  
REP: TEL# 703 528 7800  
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ORDER WORKSHEET HARRIS REPORT FROM REP NOV1/12 15.25  
\$\$\$ MOD# 4: UNAPPROVED REV #2 \$\$\$ \*\*CHANGES\*\* \*\*\* WFTV-TV \*\*\*

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:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE : START : END : SPTS: WEEK : DAYS :TOTAL:  
:LINE#: : : : : : DATE : DATE : /WK: INVT : :SPTS:  
  
STATION MAKEGOOD OFFERS: MISSED: FRI/1000P-1100P  
M10 OK'D BUY#64 OFFER: FRI/1100P-1135P  
CMT: WE CAN OFFER  
  
NOV2 NOV2  
30S \$4,000.00 (NOV1/12)  
30S \$4,000.00 PLS ADVISE.  
  
CONTRACT TOTAL SPOTS  
TOTAL SPOTS 147550.00  
65

NOV/12 147550.00

MARKET TOTALS \$421,571 WFTV 35% WKMG 19% WESH 29% WOFL 15% WKCF 1% WRBW 0% CABL 0%  
WOPX 0% WRDQ 1% EFTV 0%

SVC- NSI  
DEMO- RA35+\*  
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE